# TWLOHA, INC. FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2024 AND 2023



### TWLOHA, INC. TABLE OF CONTENTS YEARS ENDED DECEMBER 31, 2024 AND 2023

INDEPENDENT AUDITORS' REPORT	3
FINANCIAL STATEMENTS	
STATEMENTS OF FINANCIAL POSITION	5
STATEMENTS OF ACTIVITIES	6
STATEMENTS OF FUNCTIONAL EXPENSES	8
STATEMENTS OF CASH FLOWS	10
NOTES TO FINANCIAL STATEMENTS	11



### INDEPENDENT AUDITORS' REPORT

Board of Directors TWLOHA, Inc. Melbourne, Florida

### Report on the Audit of the Financial Statements

### **Opinion**

We have audited the accompanying financial statements of TWLOHA, Inc. (a Florida not for profit corporation), which comprise the statement of financial position as of December 31, 2024 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of TWLOHA, Inc. as of December 31, 2024 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matter - Prior Year Financial Statements

The financial statements of TWLOHA, Inc. as of and for the year ended December 31, 2023, were audited by another auditor who expressed an unmodified opinion on those statements on August 13, 2024. We were not engaged to audit, review or apply any procedures to the 2023 financial statements and, accordingly, we do not express an opinion or any form of assurance on them.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of TWLOHA, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about TWLOHA, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of TWLOHA, Inc.'s internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about TWLOHA, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Lakeland, Florida October 24, 2025

### TWLOHA, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2024 AND 2023

		2024		2023
ASSETS		_		_
CURRENT ASSETS				
Cash and Cash Equivalents	\$	1,009,753	\$	1,015,004
Certificate of Deposit		-		300,000
Accounts Receivable		16,039		10,609
Promises to Give		95,664		55,028
Inventory		137,815		265,066
Prepaid Expenses		33,233		109,999
Total Current Assets		1,292,504		1,755,706
PROPERTY AND EQUIPMENT, NET		1,172,874		1,209,157
OTHER ASSETS, NET		148,907		164,469
Total Assets	\$	2,614,285	\$	3,129,332
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Payable, Trade	\$	57,385	\$	150,408
Grants Payable	•	1,725	•	11,405
Accrued Expenses		168,390		80,331
Current Portion of Long-Term Debt		26,194		26,194
Total Current Liabilities		253,694		268,338
LONG-TERM DEBT, NET		722,201		748,261
NET ASSETS WITHOUT RESTRICTIONS		1,638,390		2,112,733
Total Net Assets		1,638,390		2,112,733
Total Liabilities and Net Assets	\$	2,614,285	\$	3,129,332

### TWLOHA, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2024

	 thout Donor estrictions	 ith Donor		Total
REVENUE, GAINS, AND OTHER SUPPORT			•	
Contributions:				
Cash	\$ 1,932,618	\$ 224,539	\$	2,157,157
In-Kind Goods and Services	1,592	114,000		115,592
Grants	281,950	-		281,950
Merchandise Sales	1,372,848	-		1,372,848
Fundraising	111,135	-		111,135
Royalties	6,099	-		6,099
Other	20,842	-		20,842
Interest	21,464	-		21,464
Net Assets Released from Restrictions	338,539	(338,539)		-
Total Revenue, Gains, and Other Support	4,087,087	-	•	4,087,087
EXPENSES				
Program Services	3,357,667	_		3,357,667
Management and General	1,136,204	_		1,136,204
Fundraising	67,559	_		67,559
Total Expenses	4,561,430			4,561,430
CHANGE IN NET ASSETS	(474,343)	-		(474,343)
Net Assets - Beginning of Year	 2,112,733	 		2,112,733
NET ASSETS - END OF YEAR	\$ 1,638,390	\$ 	\$	1,638,390

### TWLOHA, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2023

	 thout Donor Restrictions		ith Donor estrictions	Total
REVENUE, GAINS, AND OTHER SUPPORT		•		-
Contributions:				
Cash	\$ 2,780,340	\$	228,963	\$ 3,009,303
In-Kind Goods and Services	90,000		-	90,000
Grants	145,869		105,000	250,869
Merchandise Sales	1,429,653		-	1,429,653
Fundraising	5,000		-	5,000
Speaking Engagements	12,509		-	12,509
Other	26,724		-	26,724
Interest	2,798		-	2,798
Net Assets Released from Restrictions	333,963		(333,963)	-
Total Revenue, Gains, and Other Support	4,826,856			4,826,856
EXPENSES				
Program Services	4,076,572		-	4,076,572
Management and General	1,425,627		_	1,425,627
Fundraising	2,952		_	2,952
Total Expenses	5,505,151			5,505,151
CHANGE IN NET ASSETS	(678,295)		-	(678,295)
Net Assets - Beginning of Year	2,791,028			2,791,028
NET ASSETS - END OF YEAR	\$ 2,112,733	\$	<u>-</u>	\$ 2,112,733

### TWLOHA, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2024

**Program Services** Events and Awareness and Supporter Treatment and Management Total Tours and General Education Engagement Recovery Total Fundraising Expenses **DIRECT ASSISTANCE** \$ \$ 26 \$ Grants \$ 172,093 172,093 \$ \$ 172,119 **OTHER EXPENSES** Salaries and Wages 118.767 717.720 249.034 78.189 1.163.710 493.903 5,399 1.663.012 Cost of Sales 111,521 683,497 6,394 801,412 1,638 15,155 818,205 **Donations** 114,000 114.000 1.592 115.592 124,555 55,156 **Contract Services** 11,163 2,046 192,920 32,345 12,030 237,295 Information Technology 10,116 102,603 7,915 26,349 146,983 165,713 322,187 9,491 Advertising and Promotion 8.843 139.557 382,031 124,736 5,978 241,371 1.103 Travel 35,438 14,093 15,373 10 64,914 2,779 4,463 72,156 47,922 **Employee Benefits** 16,241 86,200 28,626 6,272 137,339 162 185,423 **Event Expenses** 8,431 65,599 3.449 62,606 131,654 13 140,098 Payroll Taxes 8,466 55,684 19,853 6,243 90,246 35,533 400 126,179 Office Expenses 5,318 19,813 7,777 698 33,606 76,484 4,158 114,248 Interest 9.075 17.847 907 27.829 2.408 30.237 Insurance 24,126 37,719 4,235 1,117 67,197 9,656 76,853 Occupancy 10,067 21,574 2,111 269 34,021 2,475 36,496 Staff and Intern Development 27 315 1,353 17 1.712 2.319 1,813 5.844 Conferences 66 585 651 10 661 490 **Business Expenses** 338 36 13 877 7,070 3,362 11,309 **Total Other Expenses** 435.171 2.010.295 467.939 235.223 3,148,628 1,121,639 67,559 4,337,826 **Total Expenses Before Depreciation** and Amortization 435,171 2,010,295 467,939 407,316 3,320,721 1,121,665 67,559 4,509,945 Depreciation and Amortization 15,898 15,898 5,150 36,946 14,539 51,485 Total Expenses by Function 451,069 2,026,193 473,089 407,316 3,357,667 \$ 1,136,204 67,559 4,561,430

### TWLOHA, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2023

Program Services								
	Events and	Awareness and	• • • • • • • • • • • • • • • • • • • •			Management		Total
	Tours	Education	Engagement	Recovery	Total	and General	Fundraising	Expenses
DIRECT ASSISTANCE								
Grants	\$ -	\$ -	\$ -	\$ 213,687	\$ 213,687	\$ -	\$ -	\$ 213,687
OTHER EXPENSES								
Salaries and Wages	205,109	836,143	273,390	70,016	1,384,658	493,611	-	1,878,269
Cost of Sales	119,665	850,685	1,792	-	972,142	644	-	972,786
Contract Services	20,018	168,642	7,805	1,632	198,097	422,898	-	620,995
Information Technology	4,834	102,814	16,310	18,177	142,135	189,998	-	332,133
Advertising and Promotion	14,388	163,289	59,065	19,014	255,756	40,881	-	296,637
Travel	26,286	87,785	28,700	5,721	148,492	53,875	-	202,367
Employee Benefits	20,408	34,121	8,118	2,570	65,217	130,085	-	195,302
Event Expenses	867	37,097	1,152	90,173	129,289	16,222	-	145,511
Payroll Taxes	15,465	64,482	21,906	5,572	107,425	36,578	-	144,003
Office Expenses	83,331	22,746	20,922	-	126,999	227	1,186	128,412
Professional Fees	78,116	24,469	20,111	-	122,696	2,147	1,766	126,609
Interest	25,579	24,508	4,275	533	54,895	7,318	-	62,213
Insurance	13,064	18,152	1,907	35	33,158	2,450	-	35,608
Occupancy	12,744	16,259	1,865	-	30,868	2,129	-	32,997
Program Supplies	-	-	27,936	-	27,936	-	-	27,936
Staff and Intern Development	1,636	6,516	2,269	201	10,622	2,930	-	13,552
Taxes and Licenses	564	1,340	32	-	1,936	7,882	-	9,818
Conferences	44	157	5,098	-	5,299	160	-	5,459
Repairs and Maintenance			99		99			99
Total Other Expenses	642,118	2,459,205	502,752	213,644	3,817,719	1,410,035	2,952	5,230,706
Total Expenses Before Depreciation								
and Amortization	642,118	2,459,205	502,752	427,331	4,031,406	1,410,035	2,952	5,444,393
Depreciation and Amortization		25,064	20,102		45,166	15,592		60,758
Total Expenses by Function	\$ 642,118	\$ 2,484,269	\$ 522,854	\$ 427,331	\$ 4,076,572	\$ 1,425,627	\$ 2,952	\$ 5,505,151

## TWLOHA, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024			2023		
CASH FLOWS FROM OPERATING ACTIVITIES						
Change in Net Assets	\$	(474,343)	\$	(678,295)		
Adjustments to Reconcile Change in Net Assets to						
Net Cash Used by Operating Activities:						
Depreciation and Amortization		51,485		60,758		
Changes in Operating Assets and Liabilities:						
Accounts Receivable		(5,430)		19,631		
Promises to Give		(40,636)		70,221		
Prepaid Expenses		77,126		(1,324)		
Inventory		127,251		(56,437)		
Other Assets		-		2,073		
Payables, Trade		(67,659)		(523)		
Grants Payable		(9,680)		(4,415)		
Accrued Expenses		62,695		(21,961)		
Net Cash Used by Operating Activities		(279,191)		(610,272)		
CASH FLOWS FROM INVESTING ACTIVITIES						
Sales (Purchases) of Certificate of Deposits		300,000		(300,000)		
Purchases of Property and Equipment				(5,343)		
Net Cash Provided (Used) by Investing Activities		300,000		(305,343)		
CASH FLOWS FROM FINANCING ACTIVITIES						
Payments on Long-Term Debt		(26,060)		(59,300)		
Net Cash Used by Financing Activities		(26,060)		(59,300)		
NET CHANGE IN CASH AND CASH EQUIVALENTS		(5,251)		(974,915)		
Cash and Cash Equivalents - Beginning of Year		1,015,004		1,989,919		
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	1,009,753	\$	1,015,004		
SUPPLEMENTAL DISCLOSURE OF CASH FLOW						
Cash Paid for Interest	\$	30,237	\$	32,997		

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Nature of Operations**

TWLOHA, Inc. (the Organization) is a nonprofit corporation formed in August 2007. The Organization is dedicated to presenting hope and finding help for people struggling with depression, addiction, self-injury, and suicide. The Organization exists to encourage, inform, inspire, and also invest directly in treatment and recovery. It is headquartered in Melbourne, Florida and assistance is available worldwide.

The Organization is supported by various grants, private donations and revenues from events, tours, speaking engagements, and merchandise sales.

### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with principles generally accepted in the United Staes of America. Consequently, revenues and gains are recognized when earned and expenses and losses are recognized when incurred.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the certain reported amounts and disclosures. Accordingly, actual results could vary from the estimates that were used.

### Cash and Cash Equivalents

For purposes of financial statement presentation, the Organization considers all highly liquid debt instruments and certificates of deposits purchased with a maturity of three months or less to be cash equivalents.

### **Certificates of Deposit**

The Organization, at certain times throughout the year, obtains certificates of deposits with maturity dates greater than 3 months but less than 12 months.

### Accounts Receivable

Accounts receivable consist of amounts due from the sale of merchandise, and are recorded when invoices are issued, at the time of sale. The Organization, considers its receivables to be fully collectible, therefore, no allowance for expected credit loss is required. However, the Organization performs ongoing review of its accounts receivable to ensure receivables are not overstated due to uncertainty of collectability. The Organization estimates the collectability of its accounts receivable based on payment due dates, historical loss experience, current economic conditions, and forward-looking information to estimate potential credit losses. The allowance for credit loss was \$-0- for the both of the years ended December 31, 2024 and 2023.

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Promises to Give**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Promises to give are discounted to net present value and are recorded net of allowances for amounts estimated to be uncollectible. Conditional promises to give, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

The Organization uses the allowance method to determine uncollectible unconditional contributions receivable. The adequacy of the allowance is periodically evaluated by management and is based on past collection experience, the aging of the receivables, known and inherent risks, adverse situations that may affect the ability to pay and current economic conditions. Management is confident that all accounts receivable and promises to give are fully collectible and has not provided for an allowance for expected credit losses at December 31, 2024 or 2023.

### <u>Inventory</u>

Inventory consists of apparel and other branded merchandise purchased for resale via the Organization's online store and is stated at average cost or market, whichever is lower.

### **Property and Equipment**

Property and equipment are stated at cost, less accumulated depreciation. Donations of property and equipment are recorded at their estimated fair value. It is the Organization's policy to capitalize assets for items in excess of \$1,000 when their useful life exceeds one year. Depreciation of property and equipment is computed using the straight-line method over their estimated useful lives of the assets, which are generally from three to forty years.

#### **Intangible Assets**

Intangible assets are stated at cost. Trademarks are being amortized over their licensed terms. Copyrights have been determined to have an indefinite life and therefore are not amortized. The Organization periodically reviews the carrying value of its copyright rights to determine whether an impairment exists. If an impairment is identified, the carrying value will be reduced to the determined fair market value.

### **Net Assets**

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – All resources available for general use and not subject to restrictions. The board of directors of the Organization may elect to designate such resources for specific purposes. The designation may be removed at the board's discretion.

*Net Assets With Donor Restrictions* – Resources accumulated through donations or grants subject to donor-imposed restrictions. Some donor-imposed restrictions are

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

temporary in nature that may or will be met, either by the passage of time or the events specified by the donor. Other donor-imposed restrictions may be perpetual in nature, where the donor stipulates that the corpus be maintained in perpetuity and only the income be made available for program operations in accordance with donor restrictions. As of December 31, 2024 and 2023, the Organization had no net assets with donor restrictions.

### **Revenue Recognition**

Revenue includes events, grants, contributions, merchandise sales, and speaking engagements. All revenues are recognized when received, with the exception of merchandise sales. The Organization recognizes revenue from merchandise sales at the time of purchase.

### **Contributions**

The Organization recognizes contributions when cash, securities, or other assets; un unconditional promise to give; or a notification of beneficial interest is received. Bequests are recognized at fair value at the time the will is declared valid. Contributions that are restricted by the donor are reported as increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions

### **Contributed Goods and Services**

During the years ended December 31, 2024 and 2023, the Organization was the recipient of contributed services. Contributed services are recognized as contributions if the services: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise have been paid for if not provided by donation. The value of contributed services meeting the requirements for recognition in the financial statements for the years ended December 31, 2024 and 2023 totaled \$115,592 and \$90,000, respectively. Contributed services are reported at the estimated fair value as provided by the donor based on rates charged for similar services. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services.

The Organization incurred in-kind expenses for the years ended December 31, 2024 and 2023 in the amount of \$115,592 and \$90,000, respectively. These expenses are allocated within the Statement of Functional Expenses in Donations.

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Concentrations of Credit Risk and Uncertainties**

The Organization maintains cash and cash equivalents at several financial institutions. At times deposits, may exceed the Federal Deposit Insurance Corporation (FDIC) limits. At December 31, 2024, the Organization had uninsured cash balances of \$347,948. However, management has not experienced any losses on such cash deposits.

Two suppliers accounted for approximately 87% of the Organization's merchandise purchases for the year ended December 31, 2024. Approximately 6% of accounts payable were owed to this vendor as of December 31, 2024. One supplier accounted for approximately 60% of the Organization's merchandise purchases for the year ended December 31, 2023. Approximately 31% of accounts payable were owed to this vendor as of December 31, 2023.

### **Functional Allocation of Expenses**

The cost of providing various programs and other activities has been summarized on a functional basis in the statements of activities and statements of functional expenses. Therefore, certain costs have been consistently allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

#### **Income Taxes**

The Organization is exempt from federal and state of Florida income taxes under Section 501(c)(3) of the Internal Revenue Code and has been determined not to be a private foundation. The Organization has adopted the provisions of ASC 740, *Accounting for Income Taxes*. The Organization does not believe it has any material income tax exposure relating to uncertain tax positions.

### **Advertising and Promotion Costs**

The Organization expenses advertising and promotional costs as they are incurred. Advertising and promotional costs expensed to program services and fundraising totaled \$382,031 and \$620,995 for the years ended December 31, 2024 and 2023, respectively.

#### Subsequent Events

The Organization has evaluated subsequent events through October 24, 2025, the date which the financial statements were available to be issued, noting none requiring disclosure through October 24, 2025, the date that the financial statements were available to be issued.

### NOTE 2 LIQUIDITY

The Organization's board of directors adopts a budget annually based on program requirements and anticipated revenue and expenditures for the year in an effort to manage working capital and cash flows that vary due to the timing of its awareness and fundraising events.

The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions or internal designations:

	 2024	 2023
Cash and Cash Equivalents	\$ 1,009,753	\$ 1,015,004
Certificate of Deposit	-	300,000
Accounts Receivable	16,039	10,609
Promises to Give	 95,664	 55,028
Financial Assets Available to Meet Cash Needs	_	 _
for General Expenditures Within One Year	\$ 1,121,456	\$ 1,380,641

### NOTE 3 PROPERTY AND EQUIPMENT, NET

At December 31, 2024 and 2023, property and equipment consisted of the following:

	 2024	 2023
Building and Land	\$ 1,343,865	\$ 1,332,426
Furniture and Equipment	91,513	102,952
Vehicles	 56,327	56,328
Subtotal	1,491,705	1,491,706
Less: Accumulated Depreciation	 (318,831)	 (282,549)
Total Property and Equipment	\$ 1,172,874	\$ 1,209,157

Depreciation expense totaled \$36,283 and \$45,556 for the years ended December 31, 2024 and 2023, respectively.

#### NOTE 4 OTHER ASSETS

At December 31, 2024 and 2023, other assets consisted of the following:

	2024			2023		
Copyrights of Essential Written Works	\$	128,931	\$	128,931		
Software Development Costs, Net		18,975		48,554		
Trademark Costs, Net		410		1,234		
Deposits		951		951		
Other Assets		(360)				
Total	\$	148,907	\$	179,670		

### **Copyrights of Essential Written Works**

In 2021, the Organization acquired ownership of the copyrights of essential written works utilized to further the Organizations mission.

Management has evaluated the copyrights and does not consider them impaired as of December 31, 2024 and 2023.

### Trademark costs, net

The Organization's policy is to amortize its trademark costs over fifteen years. Amortization expense related to the trademark totaled \$412 for the years ended December 31, 2024 and 2023.

### Software Development Costs, Net

Software development costs consist of costs to develop an application for mobile devices. Costs are capitalized only when the organization believes the development will result in new or additional functionality. In April of 2021, the application was released for use on mobile devices and placed into service. In July of 2022, the Organization incurred additional costs to add functionality and features to the app which were capitalized. Amortization expense associated with the software development costs totaled \$14,790 and \$14,790 for the years ended December 31, 2024 and 2023, respectively.

As of December 31, 2024 and 2023, the accumulated amortization related to the software development totaled \$60,740 and \$45,538, respectively.

#### NOTE 5 LONG-TERM DEBT

In 2018, the Organization purchased a building and signed a promissory note with a bank for \$880,000. In October 2021, the Organization refinanced the note with the same bank for a total of \$827,231, payable in monthly payments of \$4,691, including interest at an annual rate of 3.90%. A final balloon payment of approximately \$640,817 is due at maturity on October 1, 2028. The loan is secured by the Organization's land and building.

The current and long-term balances as of December 31, 2024 and 2023, for these loans are as follows:

	2024			2023		
Building Note Payable	\$	748,395	\$	774,455		
Less: Current Portion		(26,194)		(26,194)		
Total	\$	722,201	\$	748,261		

Interest expense related to long-term debt totaled \$30,237 and \$32,997, for the years ended December 31, 2024 and 2023, respectively.

Future scheduled maturities of long-term debt are as follows:

Year Ending December 31,	 Amount
2025	\$ 26,194
2026	28,347
2027	29,489
2028	 638,171
Total	\$ 722,201

Subsequent to year end, in March of 2025, the Organization sold the building. As a result of the sale of the building, the note payable was paid in full.

#### NOTE 6 RETIREMENT PLAN

Effective September 2019, the Organization sponsored a 401(k) plan (the Plan) that covers substantially all employees who have met certain age and service requirements. Employees may elect to defer a portion of their compensation, within prescribed limits, to the Plan. The Organization is required to make matching contributions of up to 3% of the active participants' compensation, within certain prescribed limits. Retirement plan contributions totaled \$35,716 and \$33,752 for the years ended December 31, 2024 and 2023, respectively.

### NOTE 7 RELATED PARTY TRANSACTIONS

In 2021, TWLOHA, Inc. acquired ownership of the copyrights of essential written works that had previously been utilized by TWLOHA, Inc. pursuant to a license from an author, a related party. This acquisition of rights ensures that TWLOHA, Inc. can continue to utilize these written works indefinitely, in furtherance of the TWLOHA, Inc. mission (see Note 4). The purchase price of \$137,790 was to be spread out over 36 months ending June 2024; however, the Organization paid the balance in full as of December 31, 2023. The capitalized cost of \$128,931 recorded for the copyright of essential written works represented the present value of the stream of future payments discounted by 5.5% per annum, which the Organization considered its implicit borrowing rate.

